

# Training-cum-Placement Brochure

## MBA (Agri-Business) & MBA (General)

Shaping Leaders in  
Business Management

2019-2020



Department of Business Management  
&

Counseling & Placement Centre  
Directorate of Student's Welfare

CCS Haryana Agricultural University, Hisar - 125 004



“ Our vision is to impart agricultural education with academic excellence integrating training, research and extension/outreach. ”



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## **Professor K P Singh**

Vice-Chancellor  
Chaudhary Charan Singh  
Haryana Agricultural University, Hisar.

Department of Business Management, established in the year 1997, at CCS Haryana Agricultural University, Hisar has been a renowned name in the academic field having contributed for more than 21 years to the cause of excellence in business management education. I am glad to know that the Department is bringing out Training-cum-Placement Brochure for the year 2019-20. The department offers MBA (Agribusiness) and MBA(General). During 2017-18, Ph.D. (Agri-business) has also been started in the department. Every student of the department experiences the healthy synergy of academic brilliance, well read and caring faculty, warm and supportive social life.

In India there are enormous opportunities to do business especially related to agriculture. Concrete results can be achieved by application of managerial concepts, models and strategies at institutional and individual level. The importance of quality changes and value addition in agriculture has been very well realized at the level of producers, agri-prenuers, consumers and institutions which demand expertise and managerial skills in agribusiness.

I believe that the information provided in the brochure will be helpful to business organizations in providing summer training to previous year students and in selecting final year students of the Department for suitable placements. I am sure our students will prove an asset to the growth of the institutions they join. The industry will find them well equipped, both in theory and practical of latest business management tools and techniques.

I wish them all a great success in their future life.

**(K P Singh)**



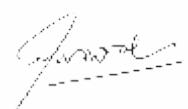
**Dr S. K. Sehrawat**  
Dean, College of Agriculture  
Chaudhary Charan Singh  
Haryana Agricultural University, Hisar.

It is my pleasure to present the current batch of students of MBA for their industrial training and placement. The Department of Business Management provides a congenial environment to the students for their holistic growth. The students have been groomed to face the market challenges and are well equipped on all parameters of knowledge and skill. The department is inherited with the disciplined and dedicated faculty and students which believes in innovations and new initiatives which further will be of great significance for the recruiters.

The Department of Business Management came into existence in 1997 with two-year full time MBA programme and offers specialization in MBA (Agribusiness) and MBA (General). The department has also started Ph.D. programme in 2017-18 with the aim to excel in research field. Since its inception the department has contributed in producing skilful human resources. The students are being trained here keeping in view the demand of corporate world and they are moulded to own the managerial responsibilities. The role of this department in shaping the managers and professionals is commendable.

It is my conviction that the information in this brochure will be of considerable worth for the business organizations while selecting students for summer training and the placements in different industries.

I wish the students a bright future and great success in future.

  
(S. K. Sehrawat)





### **Dr D. S. Dahiya**

Director Students' Welfare  
Chaudhary Charan Singh  
Haryana Agricultural University, Hisar.

It is a matter of pride that the Department of Business Management, CCS Haryana Agricultural University, Hisar is bringing out the Training-cum-Placement Brochure for the year 2019-20.

Agriculture is the backbone of the India and our prestigious university has produced number of renowned world famous scientists and researchers who contributed in the development agriculture in country. Agri-business is an emerging discipline as a career option for the students for their bright future. The time comes again for us to expose the best minds to the outer world that waits to test and absorb the talent radiating from every individual. I assure you that your expectations will not just be met, but will be surpassed substantially. There is a strong mutual linkage between Agribusiness, industrial and services sectors with positive impacts.

The dedicated and experienced faculty of Department of Business Management has produced skilled, talented and professional business managers. They equip the students with academic excellence and extra co-curricular activities for their overall development, so that they can face challenges of ever changing business world. Besides course work, the students are also exposed to e-commerce and ITC application in agriculture field.

I am sure that the students will come to the expectations and convey my best wishes for their bright future.

**(D. S. Dahiya)**



### **Dr Omender Sangwan**

Assoc Director (C&P)  
Directorate of Students' Welfare  
Chaudhary Charan Singh  
Haryana Agricultural University, Hisar.

Indian Agriculture sector has tremendous potential for Agri-business students. Nowa days multinational companies are taking keen interest in agriculture field. So in this context there is urgent need of professional business managers to meet the needs of agricultural input supply, agricultural production, commodity assembly and processing, and agricultural marketing organizations. CCS Haryana Agricultural University is running MBA (Agribusiness) and MBA (General) programmes. The sincere, talented and experienced faculty of Department of Business Management has produced skilled, talented and professional business mangers. The students of this department are performing well in all over the India. The faculty of the department build the students with academic excellence, co-curricular activities for their overall development and also exposed to e-commerce and ITC application to face the ever changing business opportunities.

Students Counseling and Placement Cell in the Directorate of Students' Welfare is engaged in ambitious programmes like trainings, career counselling sessions, workshops, motivational lectures and interactions to ameliorate the managerial, administrative, communicative, technical and self- employment oriented skills of the students. The centre in the Directorate of Students Welfare has been assigned four mandates viz., imparting trainings, placements, liaison with leading industries and guidance to university students.

I am very much sure that our students will come up to the expectations of the corporate sector. I wish them for their coming bright future.

**(Omender Sangwan)**



### **Dr. Sunita Mehla**

Head of Department - Business Management  
Chaudhary Charan Singh  
Haryana Agricultural University, Hisar.

It is my proud privilege to bring out the training-cum-placement brochure for the year 2019-20. The task has been accomplished with the combined efforts of faculty, staff and students.

The Department of Business Management came into existence in the year 1997 with the objective of guiding and assisting the stakeholders in the field of agriculture and allied areas. The emphasis of the Department is to produce skilful human resource with efficient managerial acumen. The Department is successfully running MBA (Agribusiness), MBA (General) and Ph.D. (Agribusiness) programmes. These programme are very popular among the students coming from different backgrounds.

The Department is studded with experienced and dedicated faculty having exposure at different levels in industry as well as institutions. The students in the Department are extensively involved in the activities such as group discussions, case studies, industrial visits etc. The Department is well equipped with lecture rooms, seminar room, with added facilities of library, sports, hostels and auditorium etc at University campus. The placement record of the Department is quite decent as majority students have been placed in several prestigious and reputed companies.

The students are groomed in such a way that they embrace the challenge and find the solutions. It is my firm belief that the students will come up to the expectations and bring a good name to the Department and University.

I extend my all good wishes to the students in their future endeavours.

**(Sunita Mehla)**





# The University

Chaudhary Charan Singh Haryana Agricultural University popularly known as HAU, is one of Asia's biggest agricultural universities, located at Hisar in the Indian state of Haryana. It is named after India's seventh Prime Minister, Chaudhary Charan Singh. It is a leader in agricultural research in India and contributed significantly to Green Revolution and White Revolution In India in the 1960s and 70s. It has a very large campus and has several research centres throughout the state of Haryana. It won the Indian Council of Agricultural Research's Award for the Best Institute in 1997 and Sardar Patel Outstanding ICAR Award-2016.

HAU was initially a campus of Punjab Agricultural University, Ludhiana. After the formation of Haryana in 1966, it became an autonomous institution on February 2, 1970 through a Presidential Ordinance, later ratified as Haryana and Punjab Agricultural Universities Act, 1970. A.L. Fletcher, the first Vice-Chancellor of the University, was instrumental in its initial growth.

The main campus is situated over 11239 acres of land, of which 736 acres are under buildings and roads and 10503 acres under farm. CCS HAU is a residential university with sprawling and lush green campus. The university has an excellent infrastructure to achieve its academic, research, extension education and social objectives. Apart from the buildings housing various colleges, the university has a well planned students' welfare and activities centre, named as Giri Centre. It is equipped with all modern facilities for indoor games. An impressive administrative block known as Fletcher Bhawan, a magnificent Nehru Library, an excellent Faculty Club, a fine Faculty House, a hospital to look after the university community, Farmers' Hostel, Community Centre, well furnished hostels for students, residential houses, Campus School and Shopping Complex are the other important features of the Campus at Hisar. The Indira Gandhi Auditorium is unmatched in its majesty and grace. The university has one college for Agricultural education at outstation located at Kaul (Kaithal) and one at Bawal (Mahendergarh) In addition, the university has 19 Krishi Vigyan Kendras and 7 Research Stations.







The university is proud of having created splendid Infrastructure. The teaching and research facilities available in this university are comparable to any institution in any advanced country. The network of Krishi Vigyan Kendras set up by this University has earned admiration for its uniqueness and effective farmer service. It acts as a channel for the transfer of technology from the laboratory to the farmers. It is the devotion and hard work of the faculty and staff, vision and prudence of the university management, financial and moral support extended unhesitatingly by the State Government and Indian Council of Agricultural Research that has enabled the university to stand towering amongst its sister Institutions in the country. Haryana, being a deficit state earlier, is now contributing about 31% to the national food reserve. The wheat production has increased six times, rice eight times, cotton three times and oilseeds five times. Needless to say that this university plays a significant role in ushering the silent revolution in good production in the State of Haryana in particular, and India in general.

CCS Haryana Agricultural University decided to establish IPR Cell in Directorate of Human Resource Management in 2005 and signed MOU with Michigan State University, USA to develop capacity in "Intellectual Property management" to boost the research and development pursuits of the university. Consequently the IPR Cell under US Agriculture Knowledge Initiative (AKI) programme created Nationwide awareness among the scientists at CCS HAU and also other parts of the country.

The University has been accredited by the ICAR for its excellence in teaching, research and extension. The University has collaborative programmes with the ICAR and other National and International Institutes in the areas of education and research where post-graduate students can take up their advanced studies of research for their Master's and Ph. D. Programmes and completing their course work at University.

The University is on march to great and promising future. It won the ICAR award for the best institute in 1997. The academic curriculum have been updated to keep pace with the scientific and technological advancement. The university will continue to make great strides in the service of society.

## College of Agriculture



### Mission

To produce quality human resource through multi-disciplinary approach to learning and discovery in the field of agriculture . To enhance the agricultural productivity and environmental sustain ability through applied research so as to bring improvement in the lives of all stakeholders.

College of Agriculture is the largest college of Chaudhary Charan Singh Haryana Agricultural University, Hisar. It was established in 1962 as one of the constituent colleges of Punjab Agricultural University, Ludhiana. It become the integral part of Haryana Agricultural University, Hisar with its creation on February 2, 1970 and registered tremendous progress in last 50 years in terms of generation of innovative technologies, development of human resource, teaching, research, dissemination of knowledge to the end users and infrastructure facilities. The mandates of college are: i) To impart education in agriculture and allied sciences. ii) To generate the technologies and techniques for crops improvement, production and protection. iii) To disseminate agricultural technologies to farmers and stakeholders for their upliftment. The college has served the causes of





society and science with distinction through development of human resource, appropriate agricultural technologies and techniques and their dissemination. It has played an important role in socio economic upliftment of rural masses of state by developing several high yielding varieties/hybrids of field and horticultural crops.

College of agriculture offers B.Sc. (Hons.) Agri., 4-year programme with an intake capacity of 105 students at Hisar, 25 students at College of Agriculture, Kaul (Kaithal) which was established in 1972 and 25 students at College of Agriculture, Bawal (Mahendergarh) which was established from academic session 2015-16. College of Agriculture at Hisar has also started B.Sc. (Hons.) Agri., 6-year programme from academic session 2011-12 with an intake capacity of 50 students. Course catalogue is revised time to time to lay major emphasis on experiential learning with several options of choosing specializations.

The College has fourteen Departments, viz, Agricultural Economics, Agricultural Meteorology, Agronomy, Business Management, Entomology, Extension Education, Forestry, Genetics & Plant Breeding, Horticulture, Nematology, Plant Pathology, Soil Science, Seed Science & Technology and Vegetable Science. Every department offers M.Sc. and Ph.D. in Agriculture with serveral specilizations. Department of Business Management offers degrees in MBA (Agribusiness) and MBA (General). The department has also started Ph.D (Agribusiness) from the session i.e. 2017-18.

The students have access to modern computerized central library (Nehru Library) with well stocked books, journals, digital library with CD ROM and E-Journals. It has been a continuous endeavor to impart contemporary knowledge and techniques besides inculcating the character, professionalism and progressive attitude in students. Post graduate students are exposed to Workshops, Seminars, Symposia, Conferences etc. for enriching their knowledge and awareness on current issues and students get an opportunity to get inspired from eminent personalities in the field of agriculture.







# The Department

The Department of Business Management was established in 1996-97 with a single programme leading to MBA degree. Ever since its inception the department is making efforts to prove its worth in terms of producing employable graduates. As a result, it has made its mark in the industrial as well as academic community. Almost all the students are well placed in both Indian and multinational companies.

The Department of Business Management is presently offering two management programmes, namely, MBA (General) and MBA (Agri-business). Thirty students join the department as per the admission process of Haryana State Counseling Society and 8 seats are filled through ICAR National Level admission process. MBA (Agri-business) programme is offered to Agricultural graduates who join after 4 year graduation degree. MBA (General) programme, however is open to graduates of any discipline. The department has also started Ph.D (Agribusiness) from the session i.e. 2017-18.

The main emphasis of the department is to develop disciplined, dedicated, innovative and efficient managers for complete involvement in managerial affairs for decision making and problem solving in organizations. The department has dedicated faculty in the core areas of management i.e. agri-business, finance, marketing and HRM. Eminent scholars, educationists and professionals from industry are invited to visit the department as visiting faculty from time to time.

## **Objectives of department are :**

1. To develop business temperament and orientation in students.
2. To assist the business world by providing it the thoughtful learned and knowledgeable managers of future.
3. To cultivate skills of analyzing the complex business situation in students through case studies and presentations.
4. To provide students with practical knowledge about corporate world through seminars, summer training, research projects, industrial tours, presentations, event management opportunities etc.

The Department is well equipped with all modern teaching aids to augment the teaching capability of the teachers. Well educated, experienced and dedicated faculty toil hard to impart knowledge of contemporary management principles and concept through lectures, case studies, role plays etc. The Department also has a dedicated ISDN line and Video-conferencing facility.







## Department of Business Management

### MBA (Agri-business) and MBA (General)

#### COURSE STRUCTURE

Course No.	Course Title	Credits
<b>First Year, Sem-I</b>		
ABM/MGT 501	Principles of Management and Organizational Behaviour	3+0
ABM/MGT 502	Business Environment	2+0
ABM/MGT 503	Managerial Economics	3+0
ABM/MGT 504	Managerial Accounting and Control	2+0
ABM/MGT 505	Business Laws and Ethics	2+0
ABM/MGT 506	Human Resource Management	2+0
ABM/MGT 507	Business Mathematics and Statistics	2+0
<b>Total Credit Hours</b>		<b>16</b>
<b>First Year, Sem-II</b>		
ABM/MGT 508	Introduction to Agri-Business Management	2+0
ABM/MGT 509	Marketing Management	3+0
ABM/MGT 510	Financial Management	2+0
ABM/MGT 511	Production and Operations Management	2+0
ABM/MGT 512	Research Methodology	3+0
ABM/MGT 513	Operations Research Methods	2+0
<b>Total Credit Hours</b>		<b>14</b>
<b>Second Year, Sem-I</b>		
ABM/MGT 514	Project Management & Entrepreneurship Development	2+0
ABM/MGT 595	Summer Training	S/US
Five Courses each of 2+0 Credit Hours from Electives **		10
<b>Total Credit Hours</b>		<b>12</b>
<b>Second Year, Sem-II</b>		
ABM/MGT 515	Management Information System	2+0
ABM/MGT 591	Seminar	1
ABM/MGT 599	Project ***	10
Three Courses each of 2+0 Credit Hours from Electives ****		6
<b>Total Credit Hours</b>		<b>19</b>

### Electives

#### MBA (Agribusiness Management)

ABM 516	Rural Marketing	2+0
ABM 517	Agricultural Marketing Management	2+0
ABM 518/FST 551	Food Technology and Processing Management	2+0
ABM 519/Soils 519	Fertilizer Technology and Management	2+0
ABM 520	Management of Agro Chemical Industry	2+0
ABM 521	Farm Business Management	2+0
ABM 522/SST 517	Seed Production Technology and Management	2+0
ABM 523/LPT 516	Technology Management for Livestock Products	2+0
ABM 524/FSC 514	Fruit Production and Post Harvest Management	2+0
ABM 525/FMPE 514	Farm Power & Machinery Management	2+0





## Electives

### MBA (Agribusiness Management)

Course No.	Course Title	
ABM 526	International Trade and Sustainability Governance	2+0
ABM 527	Management of Agribusiness Cooperatives	2+0
ABM 528	Agribusiness Financial Management	2+0
ABM 529	Food Retail Management	2+0
ABM 530	Management of Agriculture Input marketing	2+0
ABM 531/ANN610	Feed Business Management	2+0
ABM 532	Agri Supply Chain Management	2+0
ABM 533/LPM 614	Poultry and Hatchery Management	2+0
ABM 534/FLA 509	Management of Floriculture and Landscaping	2+0
ABM 535/FST 533	Business Management and International Trade	3+0

### MBA (General)

#### Finance

MGT 516	Working Capital Management	2+0
MGT 517	Direct Tax Laws	2+0
MGT 518	Financial Institutions	2+0
MGT 519	Stock Market Operations	2+0
MGT 520	Merchant Banking and Financial Services Management	2+0
MGT 521	Security Analysis & Portfolio Management	2+0
MGT 522	International Financial Management	2+0
MGT 523	Management Control System	2+0

#### Marketing Management

MGT 524	Sales Management	2+0
MGT 525	Marketing Research	2+0
MGT 526	Consumer Behaviour	2+0
MGT 527	International Marketing	2+0
MGT 528	Advertisement Management	2+0
MGT 529	Retail Management	2+0
MGT 530	Product Management	2+0
MGT 531	Strategic Management	2+0

#### Human Resource Management

MGT 532	Organisational Development and Intervention Strategies	2+0
MGT 533	Union Management Relations	2+0
MGT 534	Industrial Psychology	2+0
MGT 535	Compensation Management	2+0
MGT 536	Organisational Change and Stress Management	2+0
MGT 537	Labour Economics	2+0
MGT 538	Industrial and Labour Legislation	2+0
MGT 539	Strategic Human Resource Management	2+0

- Note :**
- The course code ABM will be for MBA (Agri-Business) and MGT will be for MBA (General) programmes, respectively. Each course will be of 100 marks (75 external and 25 internal) except ABM/MGT595
  - \*All students will go for 6-8 week practical summer training in companies after completion of the first year second semester. Students have to present and submit the training report to the Department in the beginning of first semester of second year which will be evaluated internally.



## Infrastructure Facilities

The department functions in a spacious, airy and well built building situated in the heart of the campus. The class rooms are well equipped with overhead & LCD projectors and other modern audio video gadgets. The department also has an internet facility.

## Industrial Training

All the students are required to undertake 6-8 weeks practical training in an industry during the summer vacations after second semester and a training report is required to be submitted & presented in the 2<sup>nd</sup> year of the programme. The report is evaluated by the faculty members of the department after getting satisfactory report from the concerned company.

## Industrial Visits

With a view to give an exposure to operational activities and practical problems being faced by the organizations, visits to different organizations/ Industries are arranged. Provisions are made for industrial visits from time to time to the different organizations situated in various parts of India. In past our students have visited Chada Seed Farm, Indo-dutch Horticultural Project, Parle Biscuit Pvt. Ltd., Paras Frozen Foods Ltd., Hero Honda, HMT, HPMC, Milk Time, HSDC, HAIC Jindal Strips, DCM Textiles, Hisar IDPL, BHEL, etc.

## Student Activities

The students are encouraged to demonstrate and cultivate their industrial skills and talents. They organize picnics, tours, quizzes, exhibitions, art and cultural activities like drama and singing programmes to enhance managerial capabilities. Personal development programmes are also organized.

"Coming together is a beginning, staying together is progress and working together is success."

- Henry Ford



# The Faculty at a Glance



**Dr. (Mrs.) Sunita Mehla**  
M.Com., Ph.D., Diploma in Journalism  
**Professor**

**Areas : Accounting & Finance**

Has 20 years teaching experience in the University.

Has published 4 manuals and 46 Articles in various leading journals and 24 papers presented in national & International conferences.



**Dr. Atul Dhingra**  
MBA, Ph.D.

**Professor**

**Areas : Marketing Mangement**

Has 2 years industry and 27 years teaching experience. Has served MDS University, Ajmer, Kurukshetra University, Kurukshetra and Guru Jambheshwar University, Hisar. Has published 12 teaching /training manuals and 80 research papers & book chapters in various leading journals.



**Dr. S.K. Goyal**

M.Sc., Ph.D. ,  
AvH Fellow, Germany  
**Professor & Head**  
**Areas : Agriculture Economics,  
Agri- Business Management**

Has about 26 years teaching experience in the University. Has published about 70 research papers/articles/ book chapters, etc. in different National and International journals. Has also one book, four research project reports/bulletins and four teaching manuals to his credit Recipient of Alexander von Humboldt Research Fellowship, Germany and worked in the university of Bonn, Germany during Sep. 2001 to Oct. 2002 and May. 2008 to July 2008 under this fellowship.



**Dr. (Mrs.) Suman Ghalawat**  
MBA, PGDCA, NET, Ph.D.

**Asstt. Professor**

**Areas : Human Resource Management**

Has 14 years teaching experience in the University. 48 research papers and 24 presentation in National and 8 in International conferences and published 5 manuals.



**Dr. (Mrs.) Amita Girdhar,**  
MBA, NET, Ph.D.,

Advance Learning Course for Managerial Applications in Computers

**Asstt. Professor**

**Areas : General Management & Organisational Behaviour**

Has 19 years University teaching experience. Associate with All India Radio and DD Hisar in Talkshows.

Has 27 research papers in leading journals and paper presented in 16 National Conferences and 6 International conferences and published 5 manuals.



**Mr. Subodh Agarwal**

MBA (Agribusiness)

ARS-NET

**Asstt. Professor**

**Areas : Agribusiness Management**

Has 2 years Banking Experience & 9 years teaching experience.

Has 18 research papers published in leading Journals/Magazines and 3 teaching manuals. Five Papers presented in National and one in International conference.



**Dr. (Mrs.) Megha Goyal**

M.Sc., Ph.D. (Statistics)

**Asstt. Professor**

**Area : Quantitative Methods**

Has 4 years university teaching experience. 25 research papers / book chapter published in leading journals and 6 presented in national & international conferences. One month internship in 2010 at University of Hohenheim, Stuttgart (Germany).

"If at first the idea is not absurd, then there will be no hope for it."

- Albert Einstein





## LIST OF SECOND YEAR STUDENTS

Sr.No.	Admn.N	Name of the Student
<b>MBA (AGRIBUSINESS)</b>		
1	2017A145MBA	Rohit Kumar
2	2017A157MBA	Anoop Karwasra
3	2018A102MBA	Ajay
4	2018A103MBA	Akshay Kumar
5	2018A104MBA	Arjun Rana
6	2018A105MBA	Bhawana Kumari
7	2018A107MBA	Lakshay Choudhary
8	2018A108MBA	Monu Kumar
9	2018A109MBA	Navin
10.	2018A110MBA	Parveen Kumar
11	2018A111MBA	Rahul
12	2018A112MBA	Rahul Beniwal
13	2018A113MBA	Rahul Yadav
14	2018A114MBA	Rakesh Kumar
15	2018A115MBA	Ramandeep Singh
16	2018A116MBA	Rattan
17	2018A117MBA	Ritvek Sangwan
18	2018A118MBA	Sachin Kumar
19	2018A119MBA	Vikash
20.	2018A120MBA	Vinod Kumar Verma

### **MBA (GENERAL)**

1.	2018A121MBA	Aditya Olla
2.	2018A122MBA	Kiran
3.	2018A123MBA	Kirti
4.	2018A124MBA	Komal
5.	2018A125MBA	Kusum Pal
6.	2018A128MBA	Shivangi Tiwari
7.	2018A131MBA	Vikrant Hooda





## LIST OF FIRST YEAR STUDENTS

Sr.No.	Admn.N	Name of the Student
<b>MBA (AGRIBUSINESS)</b>		
1.	2019A01MBA	Devender Pratap
2.	2019A02MBA	Dharmesh Sharma
3.	2019A03MBA	Diddi Uday Kumar
4.	2019A04MBA	Imtirenla Imsong
5.	2019A05MBA	Kartik Sheoran
6.	2019A06MBA	Khusboo Sai
7.	2019A07MBA	Kiran S. Magod
8.	2019A08MBA	Milan Singh
9.	2019A09MBA	Muthumula Siva Kr. Reddy
10.	2019A10MBA	Pardeep Pandhu
11.	2019A11MBA	Parveen Gill
12.	2019A12MBA	Pooja Yadav
13.	2019A13MBA	Ranjana Choudhary
14.	2019A14MBA	Ravinder Parihar
15.	2019A15MBA	Sagar Mehta
16.	2019A16MBA	Sumit Kumar
17.	2019A17MBA	Sunil
<b>MBA (GENERAL)</b>		
1	2019A18MBA	Amrit Pal
2	2019A20MBA	Bharat Rattan
3	2019A21MBA	Ekta Yadav
4	2019A22MBA	Gurmeet Singh
5	2019A23MBA	Mandeep
6.	2019A24MBA	Mohit Kumar
7	2019A25MBA	Narendra
8	2019A27MBA	Pawan Kumar
9	2019A28MBA	Pardeep Kumar
10.	2019A29MBA	Punit
11.	2019A31MBA	Roshan Lal
12.	2019A32MBA	Sahil Sethi
13.	2019A34MBA	Shakshi
14.	2019A35MBA	Vijay
15.	2019A36MBA	Vikram Godara
16.	2019A37MBA	Yogesh Kumar



# EXPOSURE







## List of Companies Providing Summer Training

- Syngenta India
- Bayer Crop Science
- Bank of Baroda
- HDFC BANK
- United Phosphorus Limited
- Chambal Fertiliser Ltd.
- Reliance Dairy Ltd.
- Nuziveedu Seeds Pvt. Ltd
- NABARD
- Vita Milk Plant
- Monsanto India Ltd.
- Jindal Stainless Ltd., Hisar
- Vishal Retail Mart
- Tata AIA
- Axis Bank
- Maruti Suzuki Ltd., Gurgaon
- Larsen & Toubro
- Co-operative Bank
- Celltech India Pvt Ltd, Pune
- National Seeds Corporation
- IFFCO-TOKIO General Insurance
- AMTEK Auto, Rewari
- Chinar Suiting, Bhiwani
- Allychem Pvt. Ltd., Chandigarh
- Grassim Bhiwani Textile Ltd.
- Airtel
- Pepsico, Gurgaon
- GEE's Industries
- PNB Bank
- Hi-Tech Metachemicals, Faridabad
- Jindal Industries Ltd, Hisar
- DCM Textiles, Hisar
- Tata Motors
- Rashtriya Chemicals & Fertilizer Ltd.

## List of Companies Providing Campus Placement

- Oriental Bank of Commerce
- State Bank of Patiala
- NABARD
- HDFC Bank
- Standard Chartered Bank
- Aviva Life Insurance
- ICICI Bank
- Synergy India Ltd.
- Monsanto India Ltd.
- Bayer Crop Science
- Chambal Fertilizers & Chemicals Ltd.
- Pesticides India
- Tata Rallis India Ltd.
- Godjre Agrovet
- Jindal Strips Ltd.
- Pro- Agro Seeds Pvt. Ltd.
- Ankur Seeds Pvt. Ltd.
- Shri Ram Fertilizer Ltd.
- Stock Holding Corp. Ltd.
- Bank of Punjab Ltd.
- Cipla Ltd.
- Glaxo Smithkline Beecham Ltd.
- Axis Bank
- Union Bank of India
- IDBI Bank
- PNB
- DCM
- Mother Dairy





# PLACEMENT PROCEDURE

We will be happy to host you in our institute for the placement process, scheduled in the month of December 2018.

We request you to evaluate the batch profile of our students and participate in the Campus Recruitment Programme.

It is expected that organisations would DECLARE RESULTS IMMEDIATELY after the selection process. This would help us to screen out the selected students from appearing in further interviews

We encourage companies to visit our campus and conduct the entire process in person. When this is not practical VIDEO-CONFERENCING via SKYPE and TELEPHONIC FACILITIES are also available for your convenience.

**01** **Submission of Batch Profile**  
Shortlisting of Candidates

**02** **Curriculum Vitae**  
Analysis  
Shortlisting of CV's

**03** **Schedule Placement Slot**  
Organization Profile  
Job Description  
Compensation Details  
Job Locations

**04** **Final Placement**  
Aptitude Test  
Group Discussion  
Interview

## Summer Internship

Time Duration : June and July (6-8 weeks)

- Integral part of Curriculum
- Practical Exposure for Students through Projects
- Seek guidance from Experienced Professionals
- Pre-Placement Offer Opportunity



## Training & Placement Committee

### Teacher Incharge

**Dr. Sunita Mehla**, Head of Deptt.

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**Dr. Omender Sangwan**, ADSW(C&P)

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**Mr. Subodh Agarwal**, Asstt. Professor

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## Student's Committee – 1st Year

Name of The Students	Mobile No.	E-mail ID	Designation
Ekta Yadav (Agri Business)	+91-7827685782	ektayadav62111@gmail.com	Member
Sagar Mehta	+91-8901341755	sgrmehta28@gmail.com	Member
Intirenla L Imsong	+91-9260994862	imtirenimsong17@gmail.com	Member

## Student's Committee – 2nd Year

Name of The Students	Mobile No.	E-mail ID	Designation
Vinod Kumar Verma (Agribusiness)	+91-9878867781	vv1589@gmail.com	Member
Kirti (General)	+91-9518864852	kirtibishnoi29march@gmail.com	Member





## Address for Communication

### **Associate Director (C&P)**

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### **Placement Co-ordinator**

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